SNIPPLoyalty

Build a Deeper Relationship with your Customers

THE SNIPPLOYAITY PLATFORM

A modular, end-to-end, real-time, multichannel SaaS loyalty platform.

Our innovative, cloud-based loyalty platform is not just about 'customer loyalty' but about creating Customer Acquisition, Retention & Engagement Hubs. It is tailor-made for brands to engage with and build deeper relationships with their customers. Available in modules based on business needs, it is structured around core features that no loyalty program today should be without - receipt processing, real-time transaction processing, social media & other technology integrations, segmentation & personalization, rewards, data collection & analytics and more.

Our services include:

- Strategy planning
- Program design
- Customer data management
- Real-time third party integration
- Operational support
- Data driven customer insights/ analytics

BRAND OBJECTIVES FOR CONSUMER LOYALTY



Customer Retention



Sales



Frequency



Engagement



Brand Advocacy



Measurement & ROI



Data



HOW SNIPP MEETS

THESE OBJECTIVES

experience

Extensive

Rewards for

engagement

offering

Expansive rewards

segmentation & personalization

Improved customer

Market leading receipt validation method and **API** integration

SNIPP LOYALTY - MODULAR CUSTOMER ACQUISTION & RETENTION HUB

A comprehensive and flexible enterprise loyalty solution with the flexibility to layer different earn and burn mechanisms and full tech stack or modular components as needed.

EPOS INTEGRATION BASED

programs to drive consumer participation

COMPLEX EARNING RULES

Recognize & reward engagement activities + spend

REWARDS

Aspirational & relevant rewards + rewards distribution



PURCHASE VALIDATION

Receipt, Ecommerce, POS. Consumer friendly method

CONNECT TO & FROM VARIOUS SYSTEMS

Integrate member portal into

DATA

Collect, analyze & utilize data to provide enhanced experiences

eShop/Website/APP

Actionable data & insights to enhance future marketing

UNIFIED DATA SETS, ENABLING INTELLIGENT DECISION MAKING

SNIPP LOYALTY HUB - MODULES

SNIPP THIRD PARTY Reporting & Analytics **INTERFACES INTERFACES** Member Portal - Earning Mechanisms **Snipp integrating Client integrating** with preferred with Snipp's **Reward Shop - Burning Mechanisms** providers RECEIPT API **ERP** Gift-cards & **EPOS API Financial Vouchers Dynamic DMP Benefit Management Member Segmentation Marketing Clouds CLO API Overlay Promotions** & Communication **Email Providers Program Tiering Gift-Card API** Credit check **MEMBER API Program Administration REWARD API** Web-App for customer service & loyalty program management Standard Modules **Optional Modules**

HIGHLIGHTS

Seamless Integration with Snipp

- Receipt API
- EPOS API
- CLO API
- · Gift-card API
- Member API
- Reward API

Member Portal

- · Registration
- · Loyalty Status
- Activity Overview
- Member Specific Offers
- Engagement Options
- Promotions
- Rewards Status

Exhaustive Earn & Burn Mechanisms

- · Registration & Tenure
- · Data Capture
- Transactions
- Education & Content
- Advocacy
- · Channel Engagement
- · Lifestyle Engagement
- Relevant Rewards

Dynamic Benefit Management

- Member Data
- Points Lifecycle
- Promotions Overlay
- Rewards

Segmentation & Personalization

- Identification & segmentation using each data point
- Tracking of behavior / performance by segment

Third Party Integrations

(Batch or API integration)

- ERP (Eg: SAP)
- CRM (Eg: Salesforce)
- Marketing Clouds (Eg: Adobe, Oracle)
- Email Systems
- Credit Check
- Address validation

REPORTING - DATA INSIGHTS & ANALYSIS

Products Purchased

Breakdown of purchased products by products, week, member information



Member Details

Shows a view/breakdown of registered members and associated data collected during registration



Store Details

Which stores are performing best by brand/region/location



General

Further breakdown of products by date and member age range



Snipp also provides an advanced level of basket analysis captured from first party shopping data that includes transcription, brand identification, and categorization of receipts summarized in an interactive, dynamic report.



ADDITIONAL SERVICES

Strategy Planing: Loyalty fundamentals based on best practices and expertise in various categories

Customer Service: Various channels - email, phone as well as language capabilities

Design Workshop: 2 days with key stakeholders. Design of program processes. Functional requirements and integrated project plan. Feature ROI Analysis and Financial Modeling

Promotion/ Procurement Overlays: Sweepstakes Administration, Instant Wins, GWP, Custom Reward Procurement

Basket Analysis Services: Transcription/Categorization. Basket based Analytics/Intelligence

PROGRAM EXAMPLES

NORTH AMERICA



CPG - Heath



Retailer Punch-Card



CPG - Pet Care



Entertainment



B2B Channel Loyalty



Incentive Loyalty





B2B Distributor & Retailers



Enterprise Loyalty



Retailer **Enterprise Loyalty**



Retailer **Turnkey Loyalty**



B2B - Applicators



B2B - Dentists