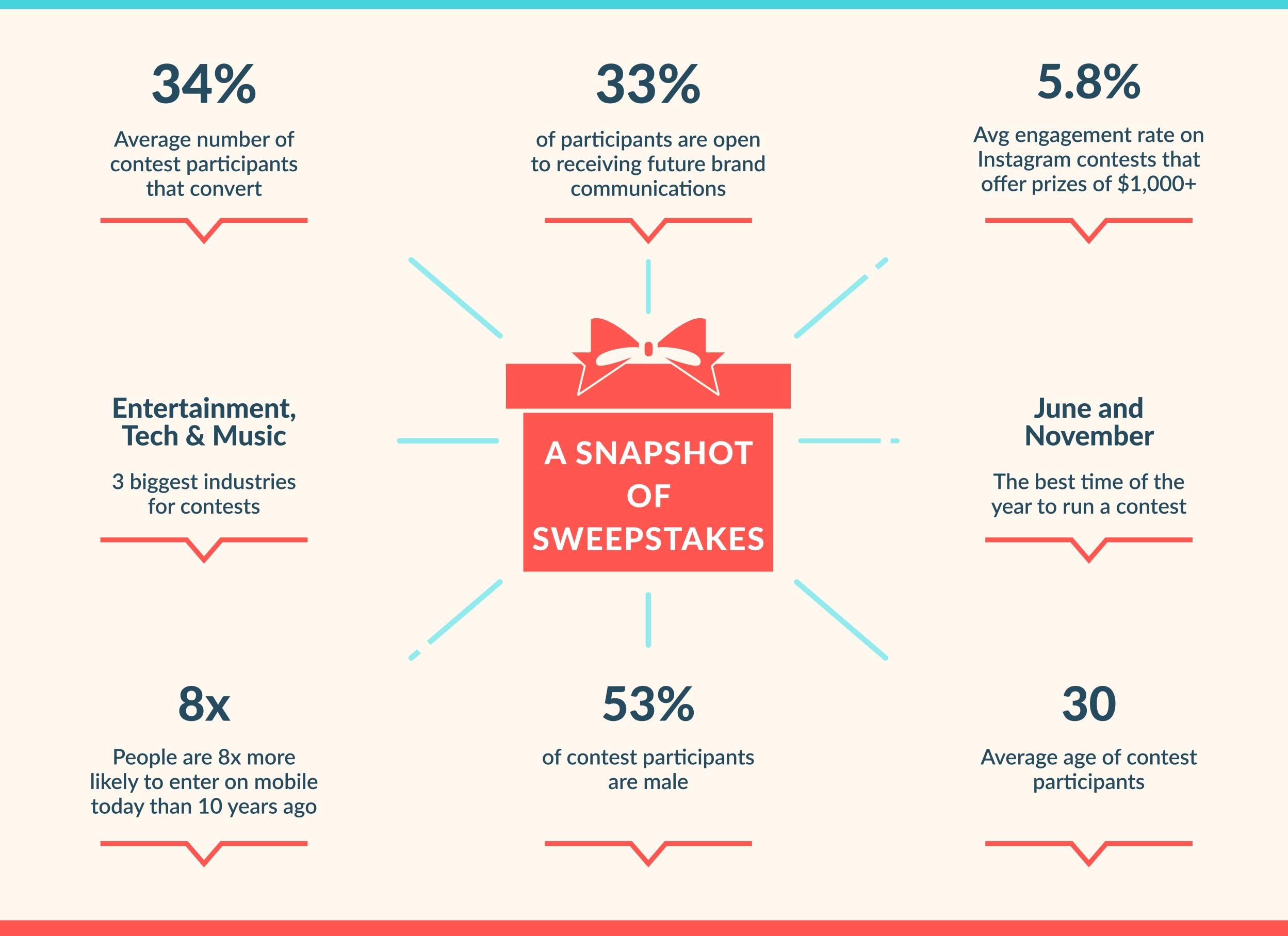


# THE ANATOMY OF A SWEEPSTAKES PROMOTION

Sweepstakes are the perfect promotion for retailers and brands that want to raise brand awareness, acquire and engage customers, and increase sales. Here's how to run them.



### THE 6 STAGES OF SWEEPSTAKES CREATION



### **SWEEPSTAKES HELP BRANDS & RETAILERS**



Raise Brand Awareness



Improve Brand Engagement



Acquire New Customers



Increase Sales and ROI









Win Back Lapsed Customers Build Brand & Retailer Relationships Better Understand Customers

Find New Revenue Streams

## 13 INNOVATIVE IDEAS TO LEVEL UP YOUR IN-STORE SWEEPSTAKES







LAYER YOUR

**PROMOTIONS** 

Add further gratification with instant win or gift with purchase.



**ENCOURAGE SHARING** Reward customers who tell their friends.



#### Raise Your Game With SNIPP CONTESTS, SWEEPSTAKES & PROMOTIONS MANAGEMENT PLATFORM

Create winning retail store sweepstakes that engage your customers and support your marketing objectives.

EST PRACTICES & STRATEGIES	LEGAL (COMPLIANCE)	PROGRAM BUILD & MANAGEMENT	ACTIVATION	PRIZES	AMPLIFICATION	CUSTOMER DATA
<section-header></section-header>	Full & abbreviated rules Bonding and registration Random winner draw /selection Winner release forms, affidavits Compliance review of POS and other marketing materials AMOE (Alternate Method Of Entry) / NPN (no purchase necessary)	<section-header></section-header>	Omni channel Text e-mail Website API Widget Social	<text></text>	Targeted, omni-channel awareness	<section-header><text></text></section-header>

#### LET'S TALK

#### **SOURCES**

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https://www.tailwindapp.com/blog/instagram-contest-ideas-that-will-grow-your-followers-70-faster

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