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We enable the world's largest companies to capture actionable customer data in a rapidly changing regulatory and privacy environment







#### **FORTUNE 500 CLIENT BASE**

































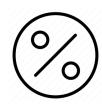












#### HIGH GROSS MARGINS

Snipp core business is a 50%+ margin business. Combined growth initiatives result in near term margin fluctuation but over the long run will result in an Annualized Gross Margin Range of 50-65%



#### **PROFITABLE**

In 2021, 2022 and the back half of 2023, 40%+ Revenue CAGR



#### STRONG CASH BALANCE AND DEBT FREE

Cash of \$3MM and AR of \$2MM and no financial debt



#### **ALIGNED MANAGEMENT TEAM**

36% Inside Ownership + 9% owned by Bally's Corporation



## **OUR CLIENTS ARE INDUSTRY LEADERS**

**CPG** 































































**PHARMA** 



















**RETAILERS & MALLS** 



WEST EDMONTON MALL









**LEDERUNDSCHUH**<sup>®</sup>

**ARNOTTS** 

**OTHERS** 









CARUSO





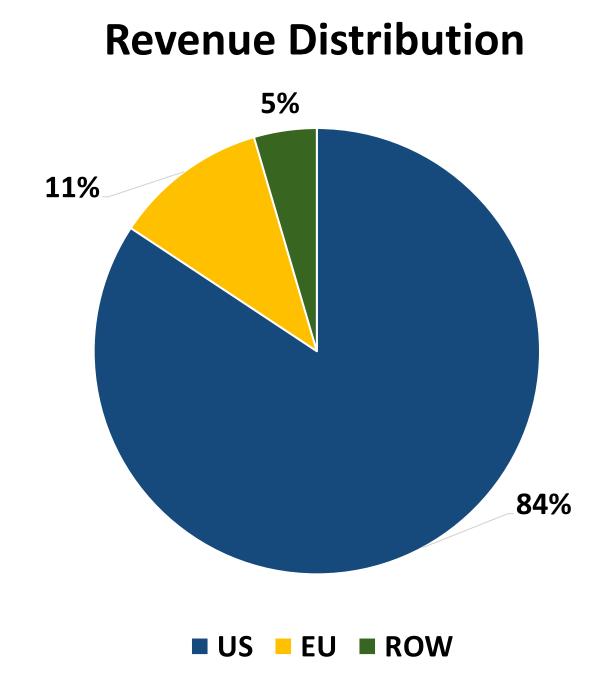






# GLOBAL EXECUTION CAPABILITY

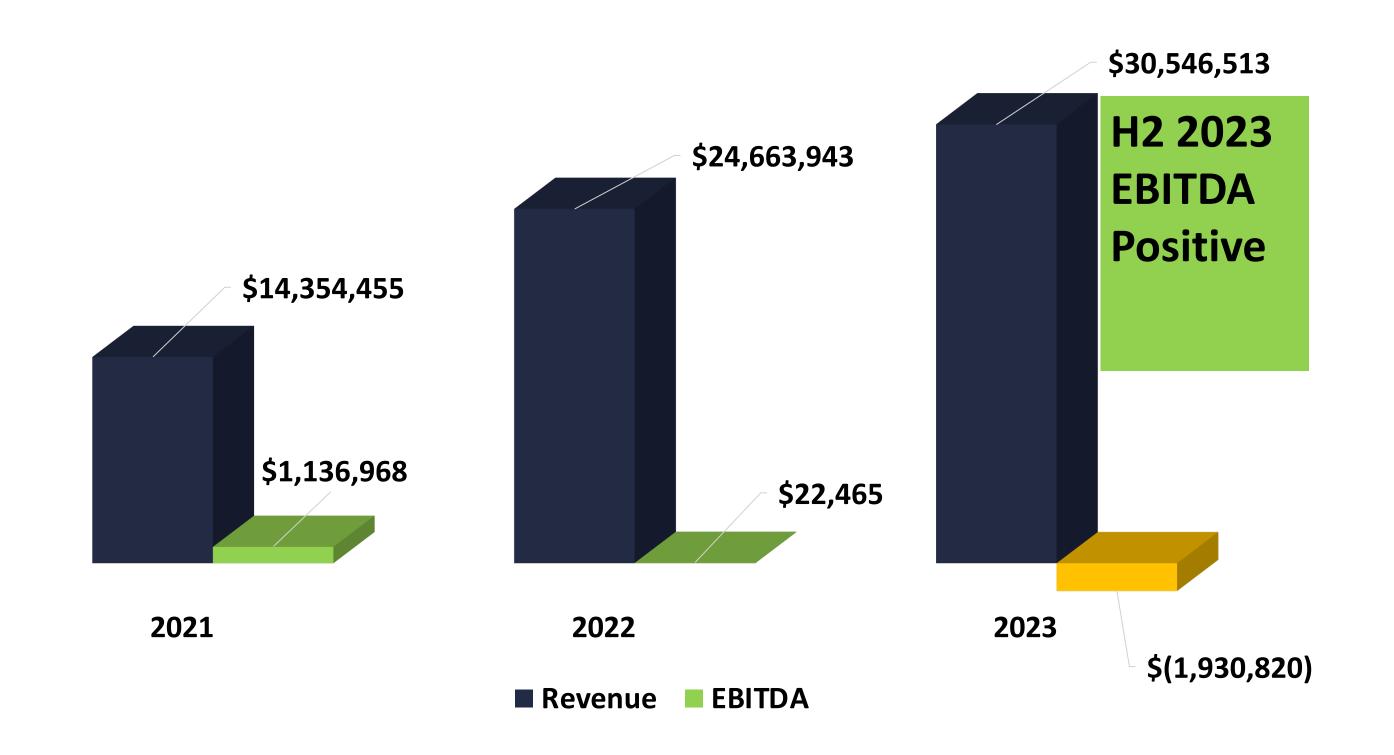




SIGNIFICANT GROWTH OPPORTUNITIES EXIST TO GROW OVERSEAS WITH OUR EXISTING FORTUNE 500 MULTI-CHANNEL CLIENTS



## 3 YEAR REVENUE CAGR ~ 50%



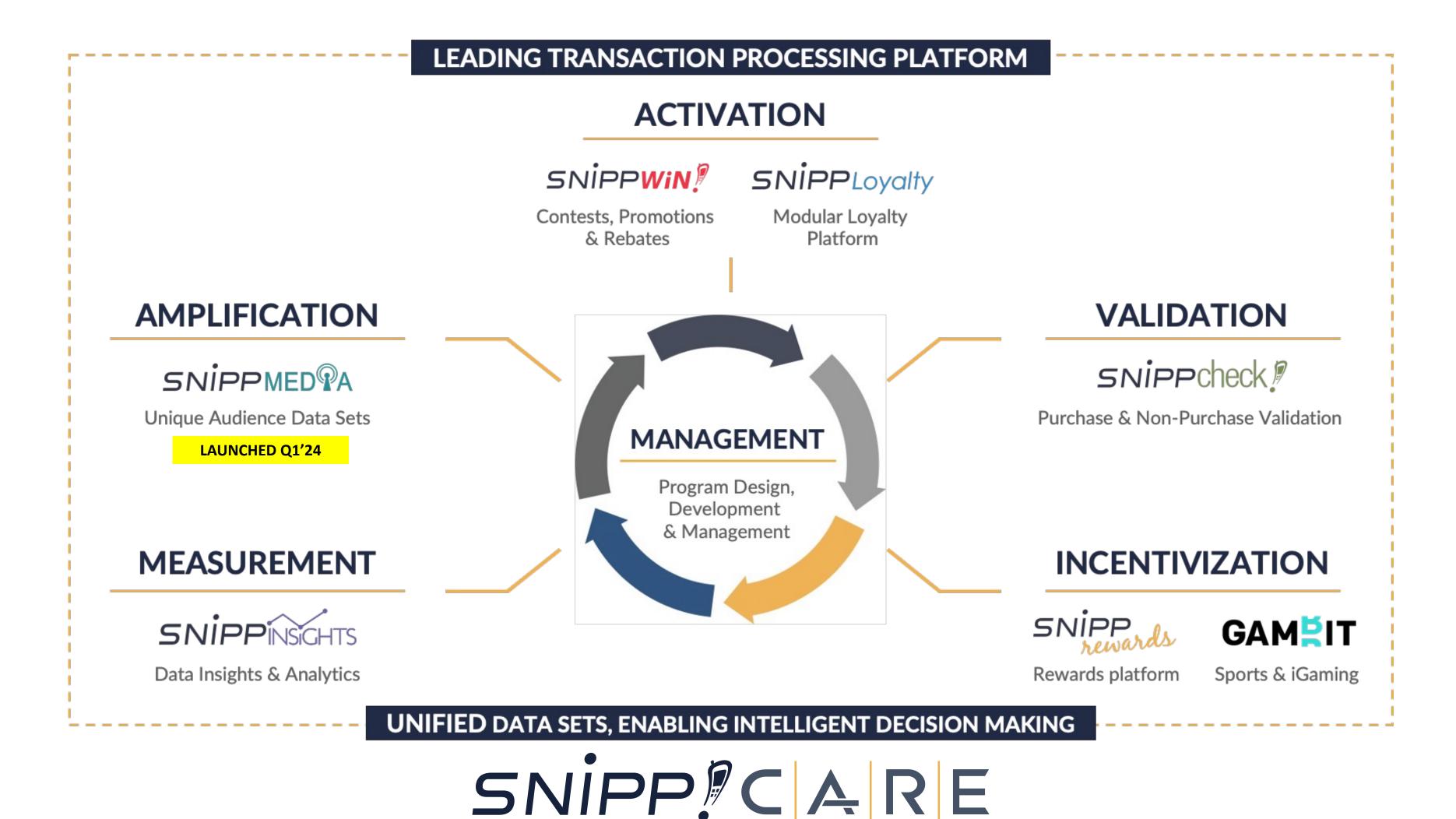
2023 REVENUE GREW 24% VS 2022



# WHY DO LEADING COMPANIES RELY ON SNIPP?



# SNIPP PROVIDES CLIENTS WITH A COMPLETE TECHNOLOGY SUITE TO RUN DATA RICH PROGRAMS



CUSTOMER ACQUISITION, RETENTION & ENGAGEMENT



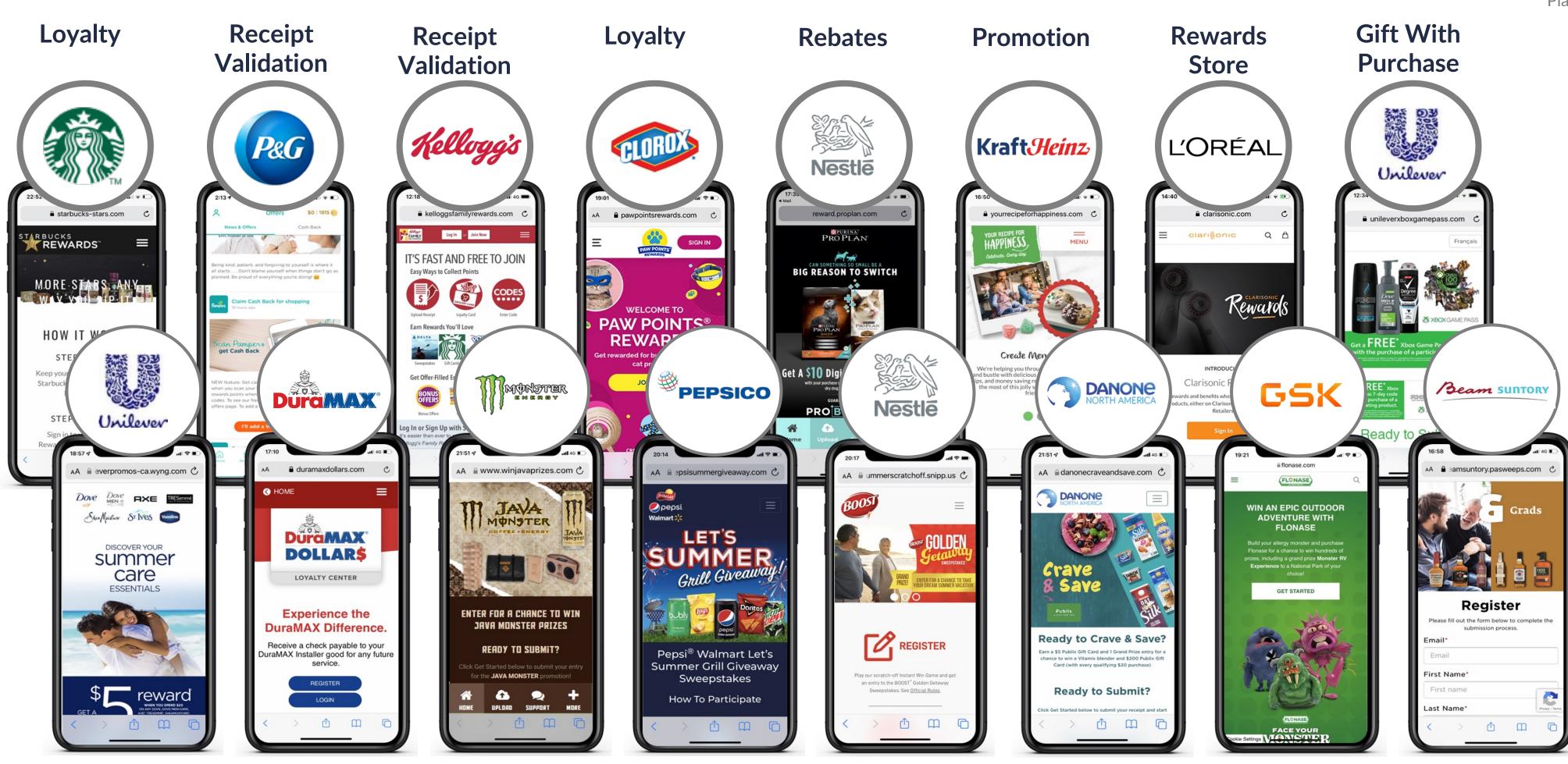
#### **ACTIVATION**

#### SNIPPWIN!

Contests, Promotions & Rebates

#### **SNIPPLoyalty**

Modular Loyalty
Platform



ANY PROGRAM, ANY WHERE, ANY TIME...!

Buy & Get GWP

Digital Rebates Gamification & Instant Win

Sweepstakes

Instant Win +Sweeps

Digital Punchcard

Social

Text to get

#### **VALIDATION**

SNIPPcheck !

Purchase & Non-Purchase Validation

# INDUSTRY LEADING MACHINE LEARNING TRANSACTION PROCESSING A.I

#### **MANAGE**

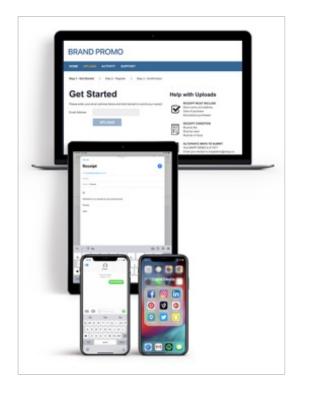
PROGRAM DESIGN, DEVELOPMENT & MANAGEMENT



Consumer makes a qualifying purchase in-store / online



Consumer takes a picture of the receipt (or any product / packaging)



ACTIVATE
Omni channel activation on
Snipp built brand page
(Text, Email, Web, Social
or App)



VALIDATE
SnippCheck validates any
Purchase or Non-Purchase
transactions
+ Data Extraction



INCENTIVIZE
Physical / Digital/
Experiential rewards,
Coupons, Cash back
Loyalty points

#### **MEASURE**

UNIFIED DATA SETS, ENABLING INTELLIGENT DECISION MAKING

Over 2MM people send us images of their purchase receipts annually across our 300+ programs



## SNIPP SOLVES A DATA PROBLEM

Retailers have the power of purchase data, Brands have none

Advertising has a measurement problem

Existing Targeting methodologies are dead

Retailers don't care WHAT you buy as long as you buy it at their store...

Vs

Brands don't care WHERE you buy their products as long as you buy their brand

"if I buy advertising on Facebook, how do I know that someone bought a can of beans in the supermarket because of it?"

> BUSINESS INSIDER

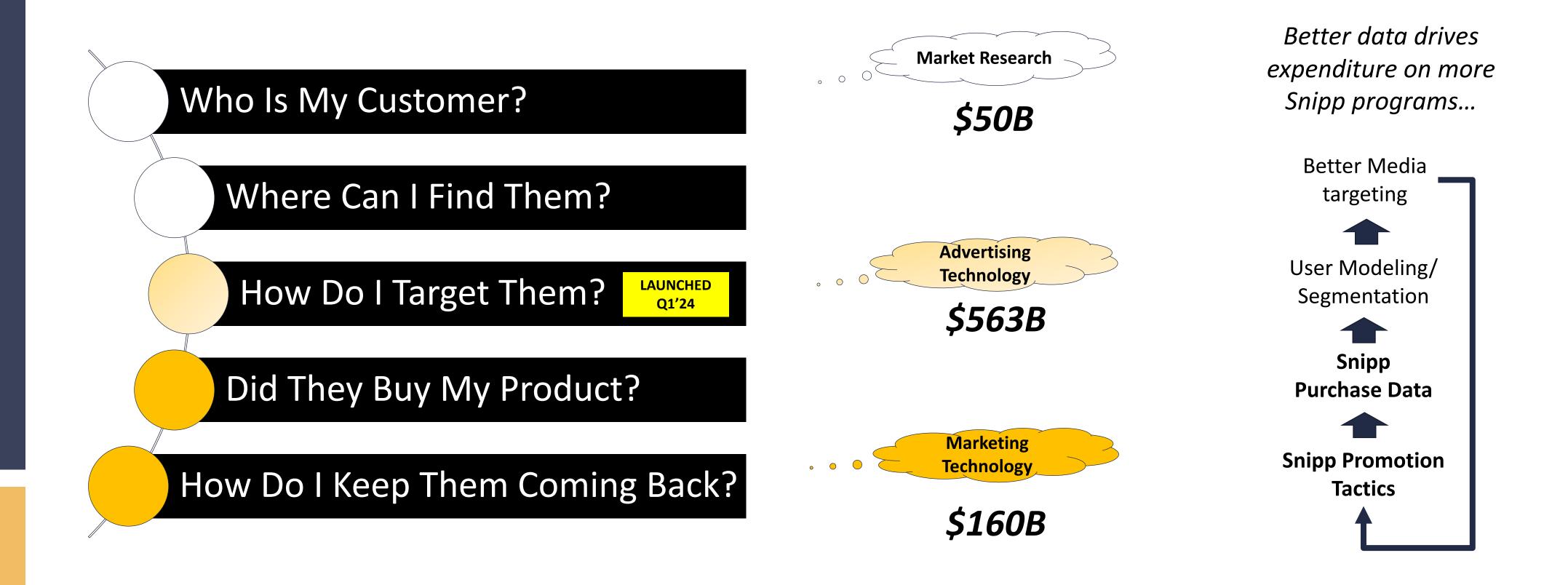
End of Cookies + Increasing Privacy Regulation

Inefficiency of current targeting mechanisms

IN TODAY'S INFLATIONARY ENVIRONMENT, BRANDS NEED TO BE MORE EFFECTIVE AND EFFICIENT IN THEIR MEDIA SPEND AND PROMOTIONS



# ...WITH THE ABILITY TO MOVE INTO ADJACENT INDUSTRIES BASED ON THE STRENGTH OF OUR DATA SET



SNIPP RUNS ON AVERAGE 300+ PROGRAMS A YEAR AGAINST WHICH CLIENTS SPEND BETWEEN \$150,000 TO \$500,000 ON MEDIA TO TARGET THE PROGRAM. SNIPP HAS AN OPPORTUNITY TO CREATE A MEDIA SERVICE TO CAPTURE THIS SPEND FOR ITS OWN PROGRAMS



# SNIPPMEDIA – BRINGING UNTAPPED AUDIENCES IN BANKING CHANNELS TO OUR CPG & AGENCY CLIENTS

#### **The Snipp Payment Media Network**

- Built in Collaboration with leading Financial Institutions
- Enables the FI to attract Brand \$ by displaying SKU level offers to their credit and debit card customers and offset loss of interchange fees
- Snipp brokers real time settlement between FI, Consumer and Brand



**Snipp's first Banking Partners!** 







# WHY INVEST?



# FOCUSED STRATEGY TO TRIPLE SALES BY 2025

- **Expand sales of the SnippCARE platform to new industries**
- Partner with our Multinational clients to expand geographically
- 3 Drive profitable growth
- Launch SnippMEDIA to bring brand offers to consumers via financial services companies
- Drive shareholder value: Make opportunistic acquisitions; Up list to NASDAQ Exchange; Roll-back shares outstanding; Host Earnings Conference Calls Again Beginning this quarter



## CAPITAL STRUCTURE

Shares outstanding: 282.3m
Options / warrants: 22.5m
Fully diluted o/s: 304.8m

Last price: \$0.12

Market capitalization: \$33.9m

Cash (EOQ): \$4.5m Financial debt (EOQ): n/a

Total Enterprise Value: \$29.4m

#### **LARGEST HOLDERS:**

- 32% Snipp Insiders (Directors & Officers)
- 9% Bally's Corporation (NYSE: BALY)



