



*SNIPP!*

# INVESTOR PRESENTATION

SNIPP INTERACTIVE INC.

[www.snipp.com](http://www.snipp.com)



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L'ORÉAL

*Kellogg's*



THE WORLDS LARGEST COMPANIES USE  
THE SNIPP PLATFORM TO DRIVE CUSTOMER  
**M**MARGIN, **S**SALES, **R**RETENTION & **P**PENETRATION



**3M**



# SNIPP INVESTMENT HIGHLIGHTS



## STRONG GROWTH & PROFITABILITY

21% core revenue CAGR<sup>(1)</sup>; record backlog, EBITDA positive and Debt free



## PROPRIETARY SOLUTIONS

\$40mm+ of capital investment in developing unique suite of marketing tools & data analytics



## DIVERSIFIED, GLOBAL CUSTOMER BASE

Fortune 500 clients, presence across North America, Europe and Asia



## HIGHLY LEVERAGEABLE ASSET BASE

Significant investment in people & platform, combined with efficient sales process IP



## EXPERIENCED & ALIGNED MANAGEMENT

Led by core Management team since inception; ~36% Inside Ownership +9% owned by Bally's Corporation

OPPORTUNITY

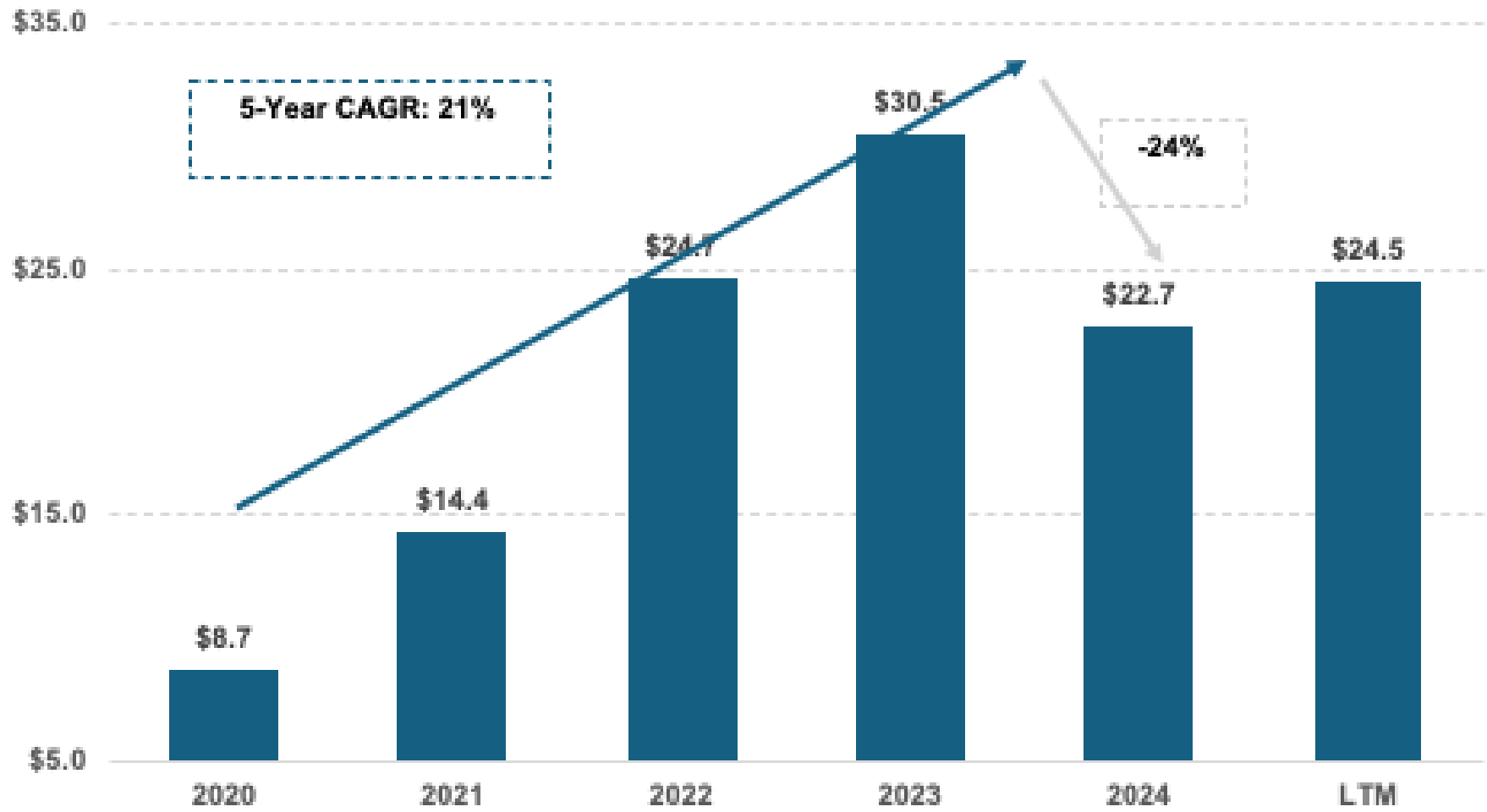
SPN VALUATION: \$11.2MM ENTERPRISE VALUE (0.5X LTM SALES VS. 3.3X COMP AVERAGE)



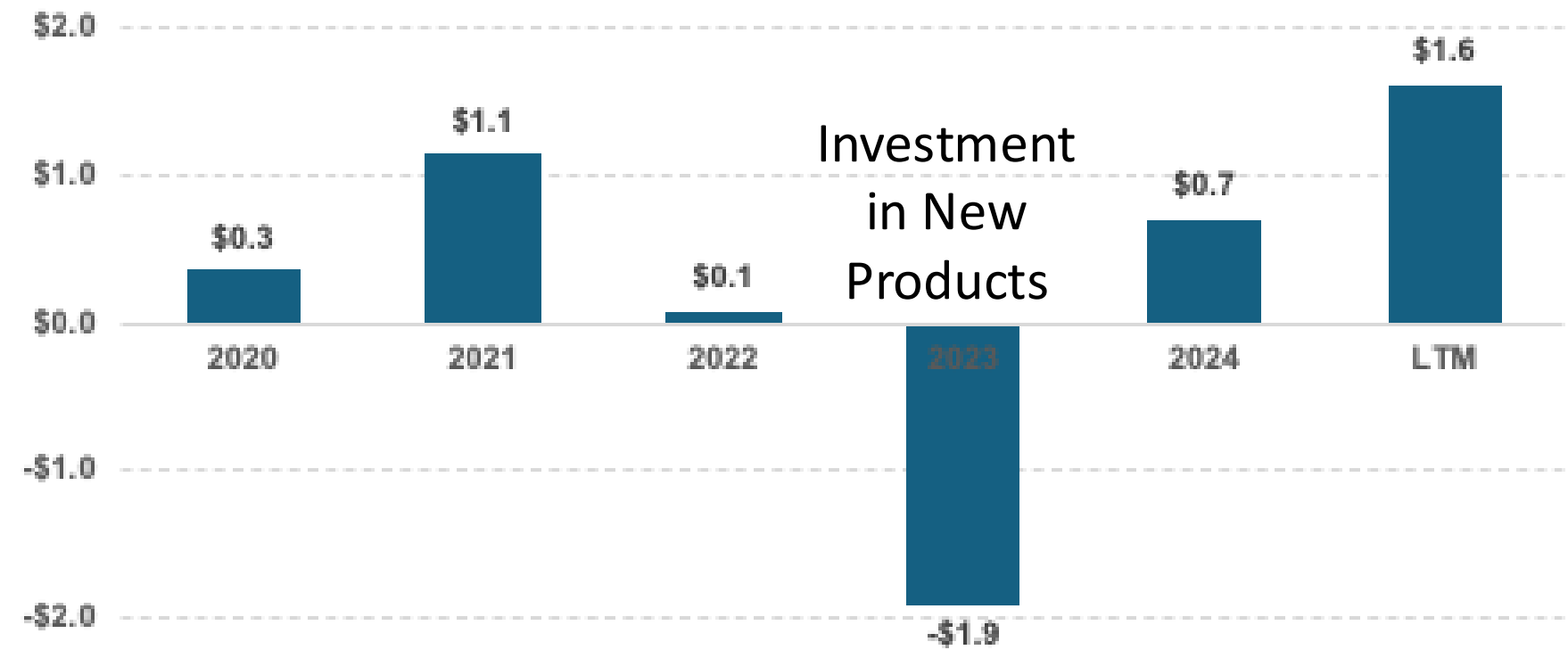
# STRONG GROWTH & PROFITABILITY

21% Core Revenue CAGR, Record Backlog and EBITDA Positive

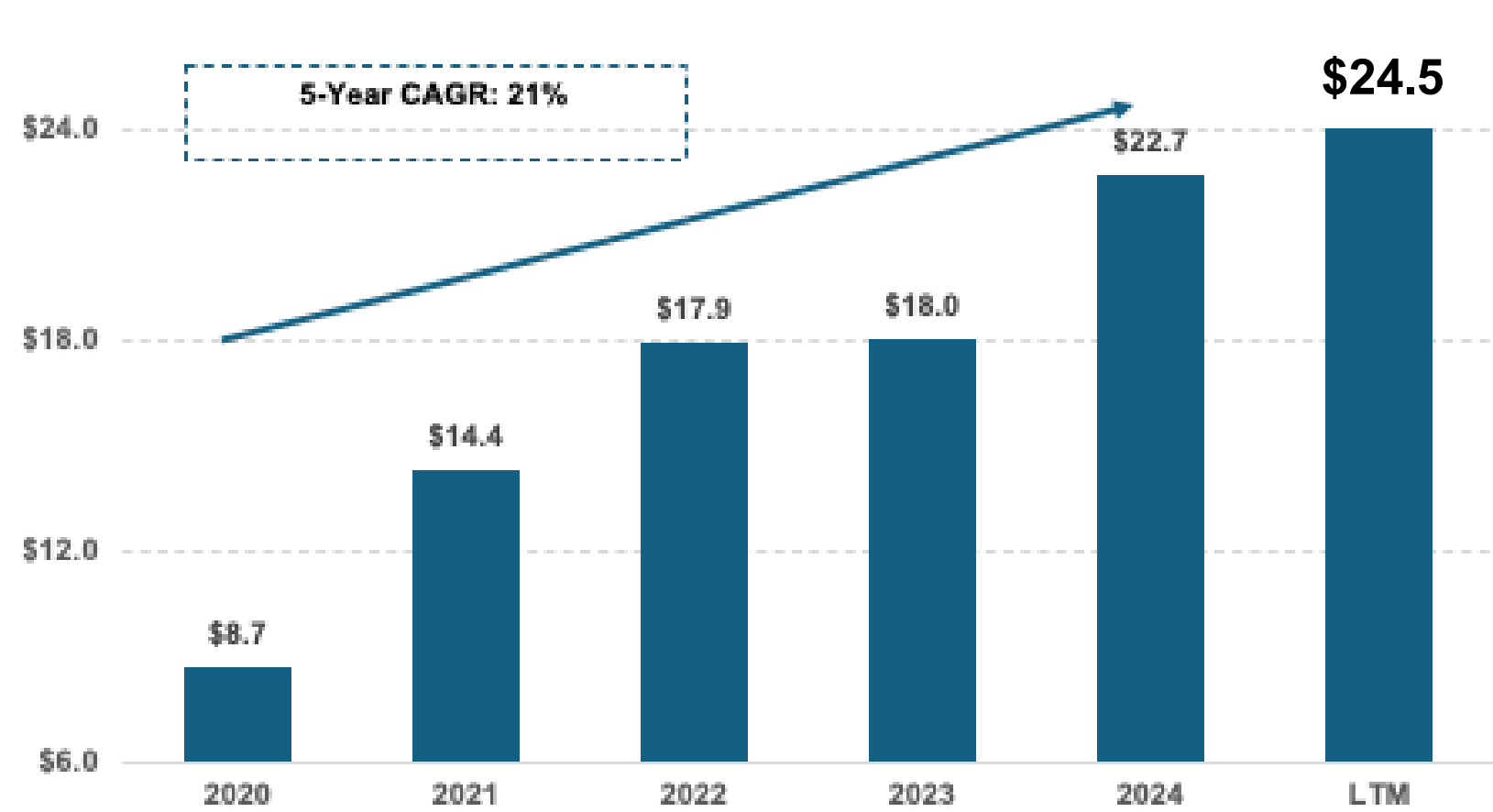
Total Revenue



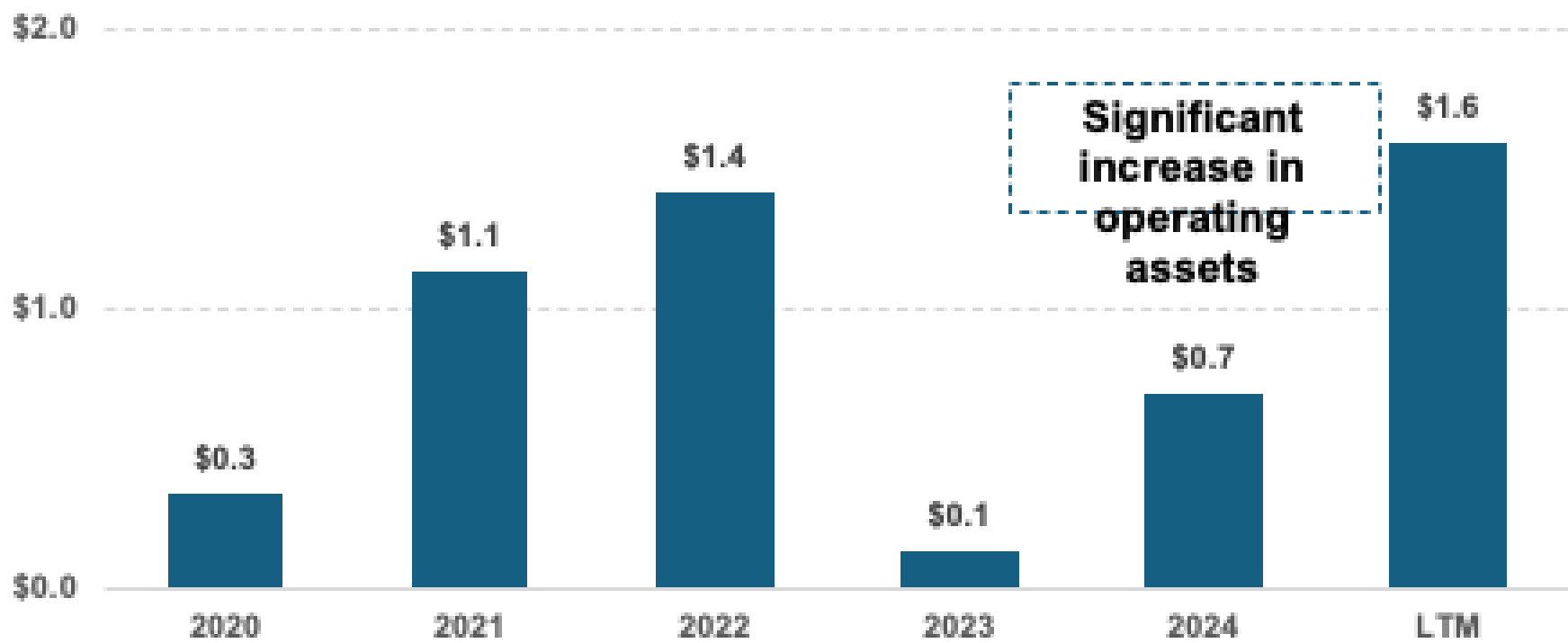
EBITDA



Core SNIPP Revenue<sup>(1)</sup>



Adjusted EBITDA<sup>(1)</sup>

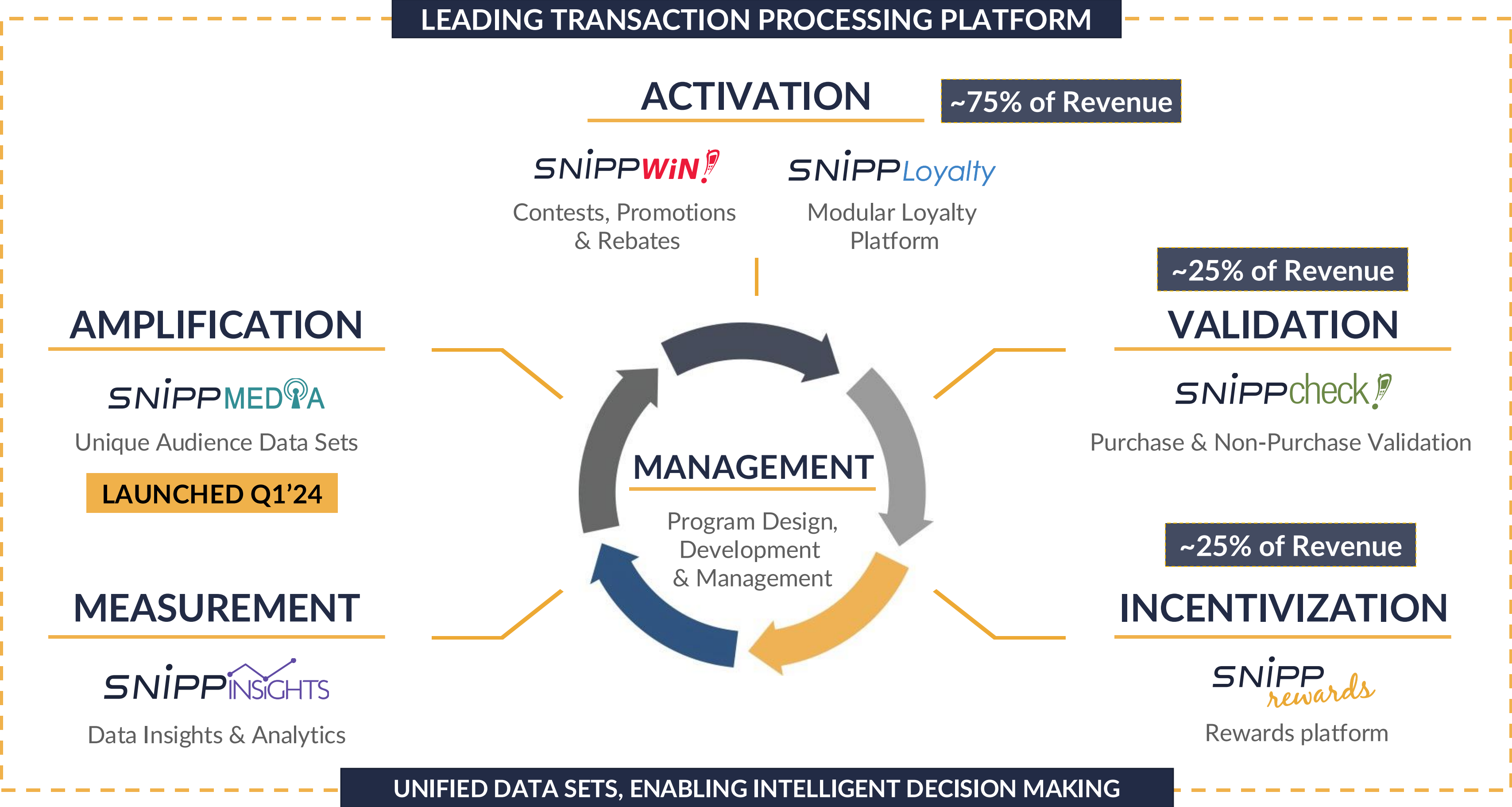


Note: All figures in USD, Millions. <sup>(1)</sup> Excludes pilot revenues and costs from Gambit Rewards launch and SNIPPMedia investment costs. LTM as of Q1'25E.



# PROPRIETARY SOLUTIONS

\$40mm+ of Capital Investment in Unique Suite of Marketing Tools & Data Analytics



SNiPP enables clients to Activate, Engage, and Learn about their customers

Leader in receipt processing, running 95% of all consumer scale programs in NA

Comprehensive MarTech platform with global deployment

FULLY RECOGNIZED CAPITAL INVESTMENT => PROFITABLE SCALABILITY FOR THE FUTURE

# DIVERSIFIED, GLOBAL CUSTOMER BASE

Fortune 500 Clients - Presence Across North America, Europe and Asia

## CPG INDUSTRY



## REGULATED INDUSTRIES



## OTC PHARMA



## RETAILERS & MALLS



## OTHERS





# HIGHLY LEVERAGEABLE ASSET BASE

Significant Investment in People & Platform, Combined with Efficient Sales Process IP



## PEOPLE

**Total Headcount: 105**

- 9 Management
- 24 Sales & Marketing
- 44 Product
- 28 Operations

**Key Additions:**

- Round out of Senior Mgmt
- Head of SnippMedia

**Comments:**

- Invested in human capital through the downturn
- Proper base to scale business at ~90% contribution margin



## PLATFORM

**Platform Investment: \$40mm+**



**Observations:**

- Most tech engine investments are recognized as incurred

**Comments:**

- Development based on client-specific needs that can then be leveraged with other clients
- Fully expensed asset, yet highly leverageable



## SALES PROCESS IP

**Proven IP Model:**

- Understand prior performance
- Identify key learnings & KPIs
- Integrate Snipp platforms
- Deliver measurable results

**Observations:**

- Mix of HMR/LMR and RR/NR

**Comments:**

- Mix is essential to developing Fortune 500 client relationships
- Low margin – the trojan horse
- Result: ~50% HMR; ~60% RR



# EXPERIENCED & ALIGNED MANAGEMENT TEAM

Led by Core Management Team Since Inception; ~36% Inside Ownership + 9% Bally's



Atul Sabharwal  
*Co-Founder, CEO*

- 20+ years of digital media/mobile experience
- Board Member of Acme Solar, a \$2bn+ public company

**Prior Experience:**

- Board role at eSolar<sup>(1)</sup>, founder of the Finalysis Group, positions with AOL, IBM, BCG and News Corp

**Education:**

- MBA, Australian Graduate School of Management
- The Wharton School, University of Pennsylvania



Rahoul Roy  
*Co-Founder, CLO*

- 20+ years of law experience in the US and India
- Former head of a corporate law practice in New York

**Prior Experience:**

- VC/PE investments, M&A, licensing, strategic alliances, domestic and international outsourcing arrangements

**Education:**

- BA. LLB. (Hons), National Law School of India
- LL.M. (Distinction), Georgetown University



Christopher Cubba  
*CRO*

- 20+ years of loyalty & promotions experience
- Extensive history with large brands in the CPG, Retail, & Technology sectors

**Prior Experience:**

- SVP, Customer Success & Strategy at PrizeLogic

**Education:**

- BBA, (*Magna Cum Laude*), Eastern Michigan University



Wayne Weng  
*CTO*

- 20+ years of IT experience and project leadership
- Expert in software and enterprise-level architecture

**Prior Experience:**

- VP, Engineering at Hip Digital
- Software development and management experience; led teams across multiple countries

**Education:**

- BA, Computer Intelligence, ZheJiang University



Malcolm Davidson  
*CFO (Interim)*

- 20+ years of corporate finance & financial reporting experience

**Prior Experience:**

- 15+ finance, audit, tax and financial reporting
- 10+ of corporate compliance and governance consulting

**Education:**

- Chartered Professional Accountant (CPA)
- Institute of Corporate Directors (Current)

# FOCUSED STRATEGY TO CLOSE THE VALUE GAP

Expand Core Business, Leverage Assets, Optimize Capital Structure

|             | Expand Core Business                                                                                                                                 | Leverage Assets                                                                                                                                                                                    | Optimize Capital Structure                                                                                                                                                    |
|-------------|------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Strategy    | Grow core platform with existing and new industries                                                                                                  | Leverage fixed asset base to generate free cash flow                                                                                                                                               | Optimize WACC; close valuation gap                                                                                                                                            |
| Key Tactics | <ul style="list-style-type: none"><li>New industries</li><li>Geographic (~90% NA) growth with existing clients</li><li>Launched SnippMEDIA</li></ul> | <ul style="list-style-type: none"><li>Maintain human capital</li><li>Harvest \$40mm+ in platform investments</li><li>Recognize forward Capex/D&amp;A</li><li>Monetize ~\$37mm NOL assets</li></ul> | <ul style="list-style-type: none"><li>Unlock NOLs</li><li>Evaluate debt/equity mix; review share buyback plan</li><li>Launch IR strategy</li><li>Uplist onto NASDAQ</li></ul> |
| Focus       | <ul style="list-style-type: none"><li>Evaluate operations needs as new business develops</li></ul>                                                   | <ul style="list-style-type: none"><li>Assess viability of each tactic and adjust if necessary</li></ul>                                                                                            | <ul style="list-style-type: none"><li>Execute once sustained profitability is achieved</li></ul>                                                                              |

## Closing the Value Gap

- Assets:**
- ~\$40mm platform
  - Fortune 500 clients
  - 100+ employees in 5 countries
  - 15 years of IP development
  - ~\$37mm in untapped NOLs

- Actions:**
- Sustain growth & profitability
  - Launched SnippMEDIA

- Objective:**
- Close value gap: 0.5x vs 3.3x<sup>(1)</sup>
    - SPN stock price: \$0.075
    - Implied SPN price: \$0.29

<sup>(1)</sup> Based on EV/LTM sales at '24. Note: comps: CDLX, CTV, DSP, EQ.V, GRPN, IBTA, INUV, MFON, PHUN, ZETA.



# LAUNCH OF SNIPPMEDIA WITH BANK OF AMERICA

Industry First Solution Represents Large Untapped Opportunity

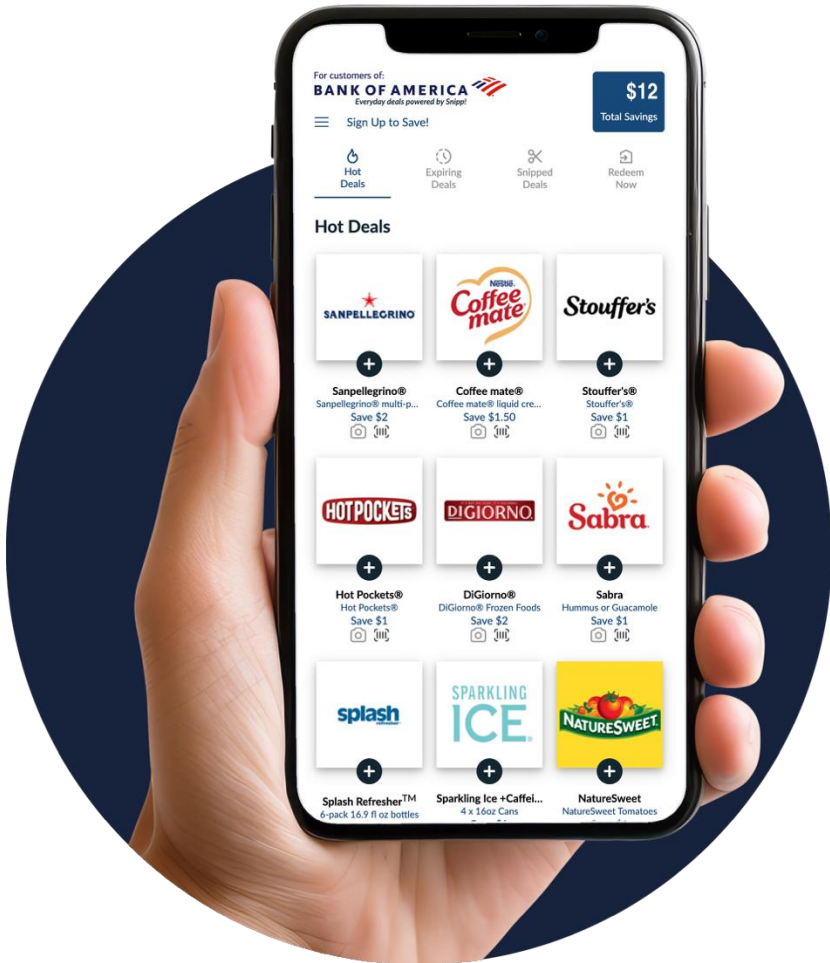
Bringing Untapped Audiences in Banking Channels to SNIPP's CPG & Agency Clients

## Snipp Financial Media Network (FMN)

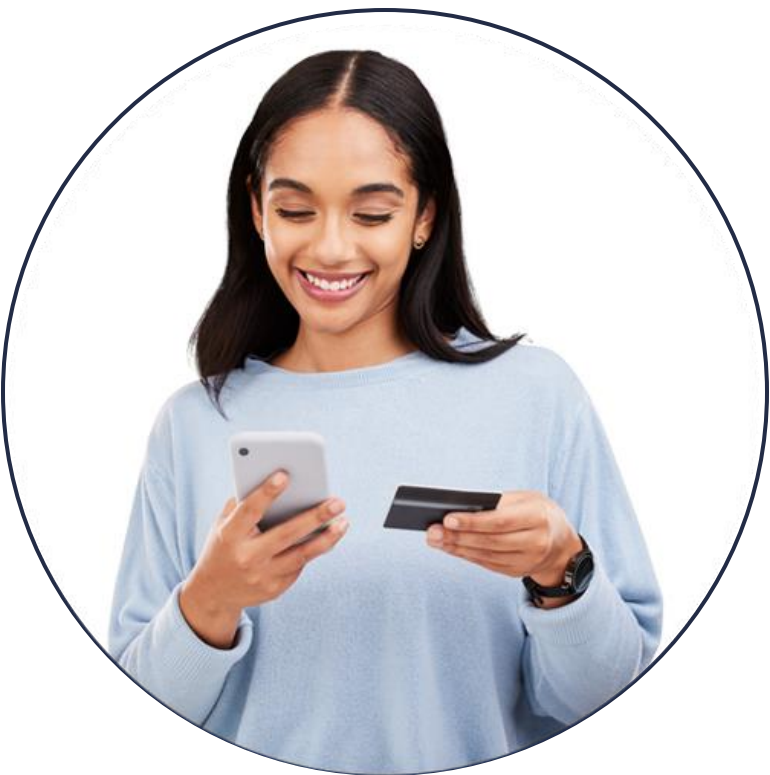
- Built in Collaboration with leading Financial Institutions
- Enables FIs to attract Brand \$ by displaying SKU level offers to their credit & debit card customers and offset loss of interchange fees
- Snipp brokers real time settlement between FI, Consumer and Brand



CPG brands and retailers fund promotion offers



Our scaled network of consumer banks publish targeted, every day spend offers



Consumers save with SKU level promotional offers

Snipp's 1<sup>st</sup> Banking Partners!

BANK OF AMERICA

PNC BANK

# APPENDIX



# SNIPP – Current Capitalization

|                         |         |
|-------------------------|---------|
| Shares Outstanding:     | 282.3m  |
| Share Price (USD):      | \$0.075 |
| Market Capitalization:  | \$15.5m |
| Cash:                   | 3.7m    |
| Total Debt:             | --      |
| Total Enterprise Value: | \$11.8m |

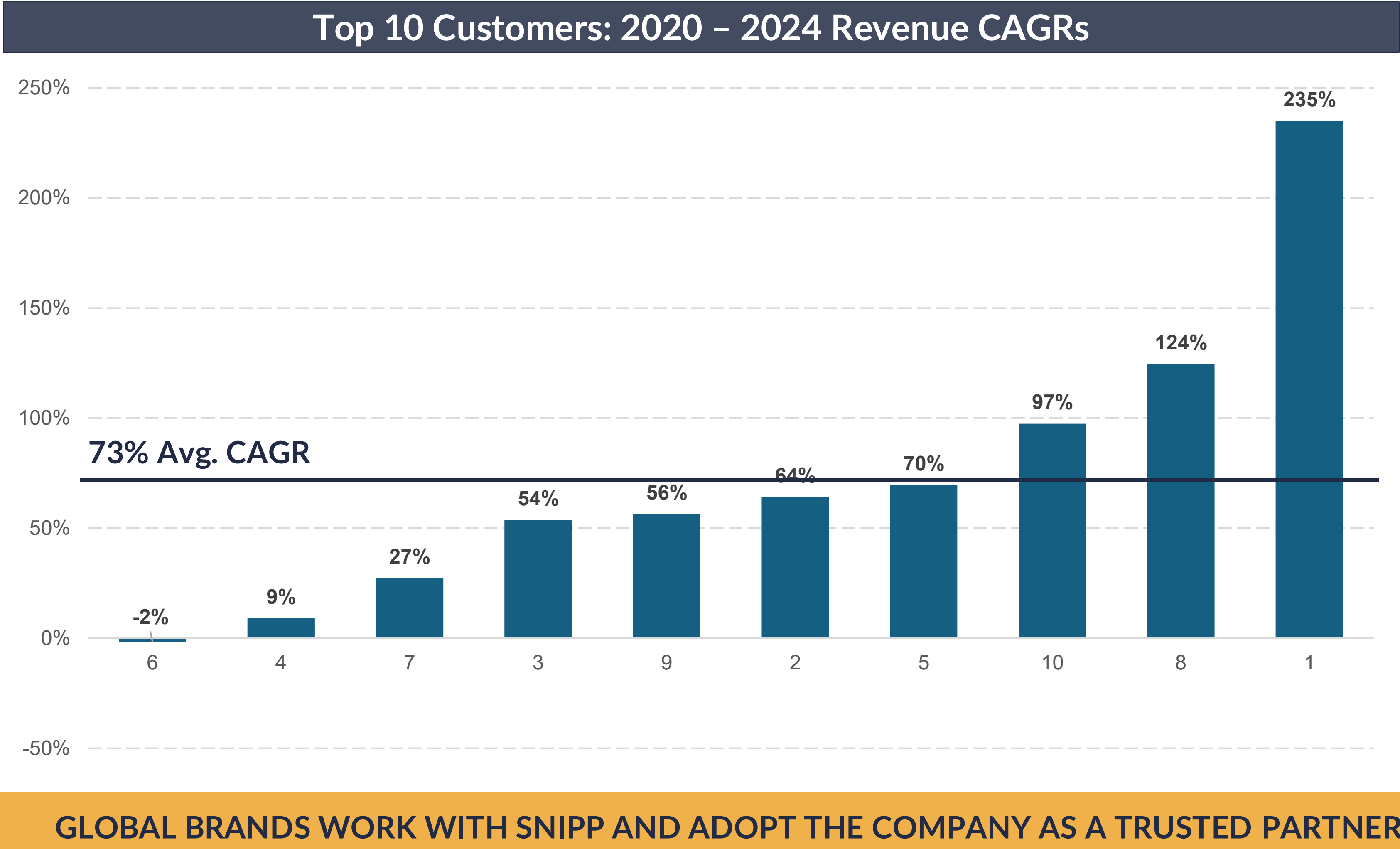
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## LARGEST HOLDERS:

- 32% Snipp Insiders (Directors & Officers)
- 9% Bally's Corporation (NYSE: BALY)

# TOP 10 SNIPP CUSTOMER ANALYSIS

Track Record of Acquiring & Growing SNIPP's Share of Customer Wallets





# WHY DO LEADING COMPANIES RELY ON SNIPP?

SNIPP Solves a Marketing Need, Founded on Data Solutions. Anytime, Anywhere!



Kellanova

Receipt API



reckitt

CPG Loyalty



HAYWARD

Channel Loyalty



Liquid Death

GWP



SWAROVSKI

Global Sweeps



SNICKERS

Instant-Win



DANONE

Punchcard



Champion Petfoods

Social/ UGC



Abbott

GWP + Sweeps



Tito's

Gamification



Nestle

CashBack/ Rebate



Ipsos

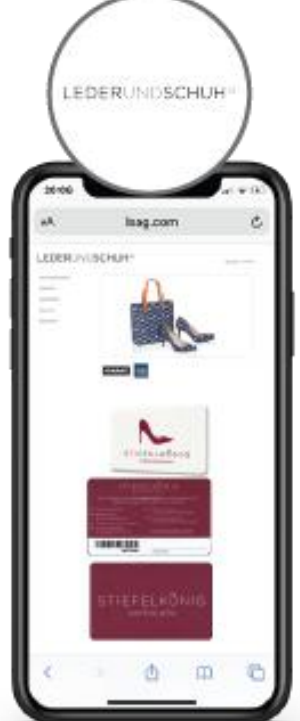
Rewards

← TRUSTED BY GLOBAL FORTUNE 500 COMPANIES →



toppharm

Pharmacy



LEDER UND SCHUH

Retailer



ARNOTTS

Retailer



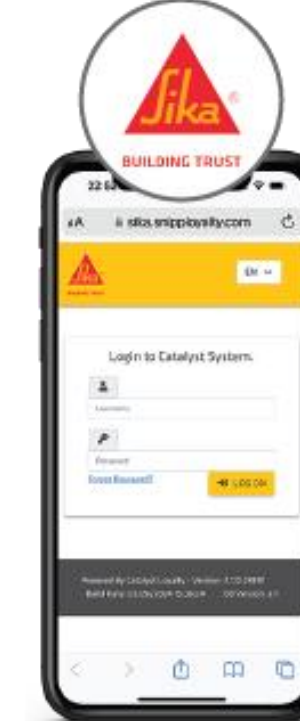
Draka

B2B Applicators



3M

B2B Dentists



Sika

Retailers & Distributors



Winston

Regulated Industry



LEGO

Retail Specific



KEURIG

Sports Marketing



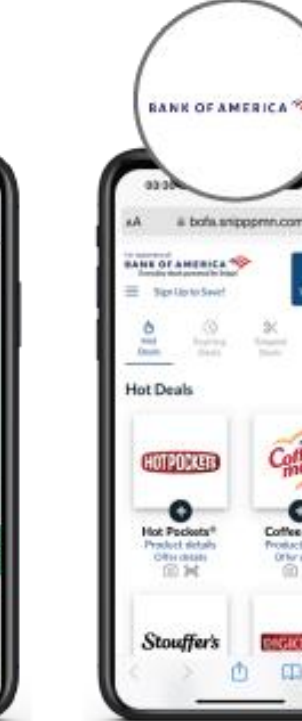
JIM BEAM

Seasonal Promotion



Starbucks

Co-branded Promotion



BANK OF AMERICA

Financial Media Network



# STACKING UP THE COMPETITION

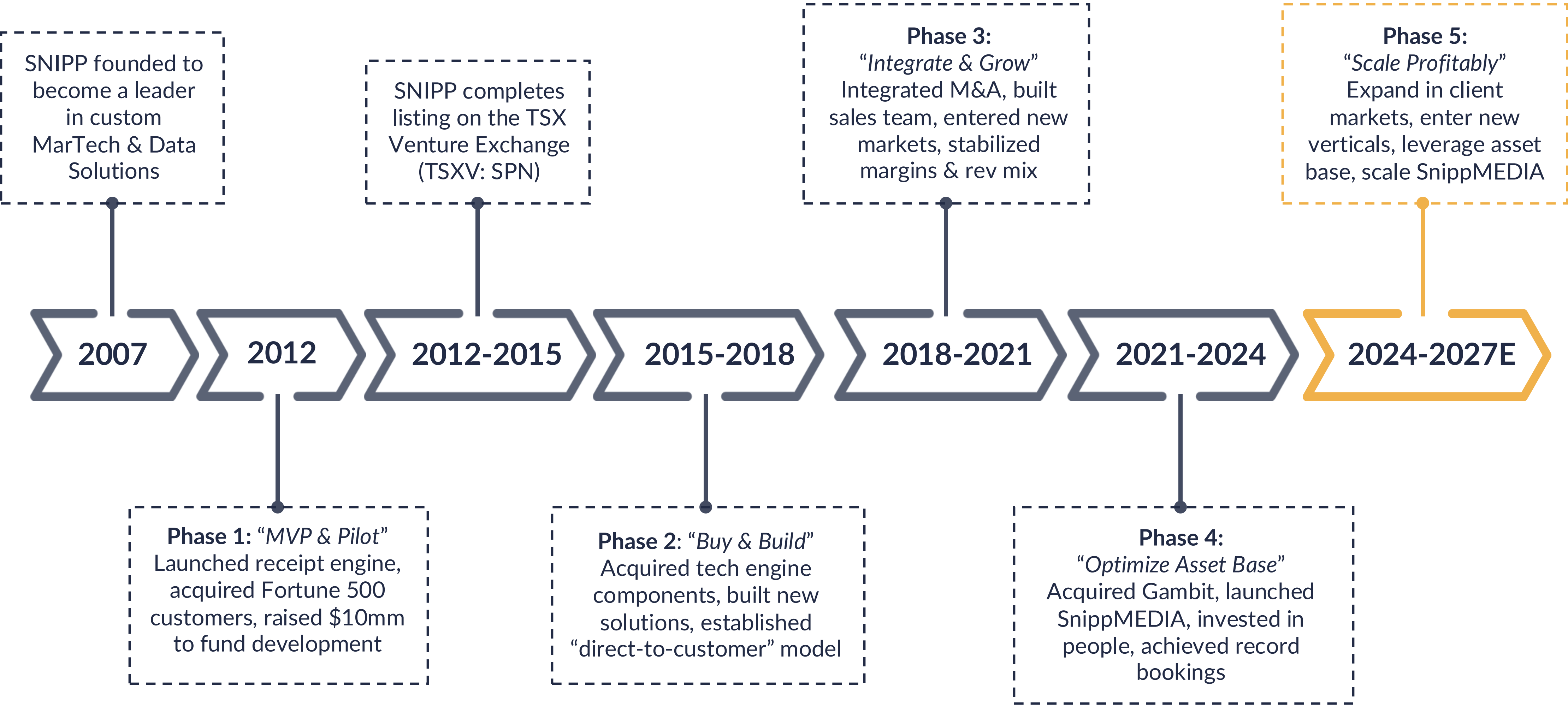
SNIPP's Integrated Consumer Promotion & Digital Solutions are Best-in-Class

| Feature                  |  |  |  |  |  |  |  |
|--------------------------|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| Key Focus                | Rewards-based marketing & promotions platform                                     | Cashback on multi-purchase methods                                                 | Points for scanning receipts                                                        | Rewards for walking, scanning & purchasing                                          | Online cashback                                                                     | Custom promotions platform                                                          | Digital coupons & promotions                                                        |
| Partnerships             | Custom, brand-specific                                                            | 2,700 brands & retailers                                                           | 500+ brands, eReceipts from Amazon, Target, UberEats                                | Amazon, Walmart, TJ Maxx, Sephora                                                   | 3,500+ online retailers                                                             | Scalable across regions                                                             | Retailers & CPG                                                                     |
| Loyalty Program Partners | Tailored loyalty integration                                                      | Walmart, Hyvee, Giant Eagle                                                        | General Mills Good Rewards                                                          | Multiple retail programs                                                            | N/A                                                                                 | Customizable, depending on promotion                                                | Integrated into retailer loyalty programs                                           |
| Value Proposition        | Advanced data insights on promotions                                              | Cashback from multi-sources                                                        | Simple receipt scanning, points on purchase                                         | Multi-touchpoints, gamified experience                                              | Cashback from online purchases & quarterly payouts                                  | Customizable, highly scalable                                                       | Real-time targeted promotions using rich shopper data                               |
| Best For                 | Deeper consumer insights & rewards automation                                     | Grocery, travel, online shopping                                                   | Grocery, household purchase                                                         | Frequent shoppers, in-store experience                                              |                                                                                     | Large-scale brand promotions                                                        | Targeted, real-time consumer engagement                                             |
| Standout Features        | Data-driven solutions with advanced tracking                                      | Mobile barcode scanner, browser plugin                                             | Social features (competitions, shared rewards)                                      | Gamification                                                                        | Quarterly cashback payments; higher rates for certain stores                        | Flexible promotions across platforms                                                | Real-time personalization, targeted promotions                                      |

Source: ecommert.



# COMPANY HISTORY



(1) Expand into \$563bn AdTech market; bring untapped audiences in Banking channels to SNIPP's CPG & Agency clients.





*SNIPP!*

THANK YOU

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